



## Staffing Company Saves Millions Utilizing emmyHealth

Case study

### Client

A large staffing firm located in Southern California

### Scenario

Multi-state staffing agency with over \$50 million dollars in payroll trying to reduce costs and offer additional benefits than traditional health insurance.

A long-term staffing agency deeply rooted in the community was looking for out of the box ideas and solutions to lower their overall costs. Due to the volatile nature of the staffing model, obtaining new clients and creating savings is a difficult proposition. Creating an advantage among the competition can be difficult but is not impossible. A program that would increase the take-home pay for the employees and create a sizeable tax reduction for the employer would be a great relief. We implemented a healthcare management program that achieved their goal. Through pre-tax savings employees had more money in their paycheck and the agency saved over 3 million in tax savings. Also, increased sales by 12% and set them as a differentiator in the industry.

### Solution

emmyHealth provided a solution that would reduce payroll costs by 3 million, while improving the coverage and care of their staffing population. They increased the take-home pay of their employees and saved over 3 million in payroll taxes. They added supplemental benefits for their employees including hospital indemnity, telehealth, life insurance and mental health benefits. emmyHealth also satisfies the employer mandate requirements under the Affordable Care Act (ACA). This allows the company not to face penalties from the IRS.

### AT A GLANCE

**\$3 million**

dollar savings in payroll taxes

Satisfied the employer mandate to avoid IRS penalties

**Over \$15 million**

dollars in Five year savings